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## Consolidated Financial Results for the Six Months Ended September 30, 2023 [Japanese GAAP]

October 31, 2023

Company name: YAMATO KOGYO CO.,LTD. Stock exchange listing: Tokyo Code number: 5444 URL: http://www.yamatokogyo.co.jp Representative: Mikio Kobayashi President Contact: Yoshikazu Kotera Managing Executive Officer Phone: +81-79-273-1061 Scheduled date of filing quarterly securities report: November 14, 2023 Scheduled date of commencing dividend payments: December 8, 2023 Availability of supplementary briefing material on quarterly financial results: Yes Schedule of quarterly financial results briefing session: Yes

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Six Months Ended September 30, 2023 (April 1, 2023 to September 30, 2023)

| 1) Consolidated Operating Results (% indicates changes from the previous corresponding period |                                      |        |                    |                                  |                 | nding period.)   |                        |       |
|---|--------------------------------------|--------|--------------------|----------------------------------|-----------------|------------------|------------------------|-------|
|   | Net sales                            |        | On anotin a nuafit |                                  | Ordinary profit |                  | Profit attributable to |       |
|   | INCL Sal                             | 65     | Operating          | Operating profit Ordinary profit |                 | owners of parent |                        |       |
| Six months ended  | Millions of yen                      | %      | Millions of yen    | %                                | Millions of yen | %                | Millions of yen        | %     |
| September 30, 2023  | 80,373                               | (15.2) | 7,854              | (16.6)                           | 50,621          | (1.4)            | 36,342                 | (4.0) |
| September 30, 2022  | 94,773                               | 40.0   | 9,417              | 150.8                            | 51,361          | 143.2            | 37,875                 | 155.2 |
| (Note) Comprehensive income: Six months ended September 30, 2023: ¥ 73,972 million [ (21.0)%] |                                      |        |                    |                                  | )%]             |                  |                        |       |
|   | Six months ended September 30, 2022: |        |                    |                                  | ¥ 93,           | ,661 millio      | n [ 222.               | 8%]   |

|                    | Basic earnings<br>per share | Diluted earnings per<br>share |
|--------------------|-----------------------------|-------------------------------|
| Six months ended   | Yen                         | Yen                           |
| September 30, 2023 | 570.53                      | -                             |
| September 30, 2022 | 594.66                      | -                             |

(2) Consolidated Financial Position

|                     |       | Total assets        | Net assets      | Capital adequacy ratio |
|---------------------|-------|---------------------|-----------------|------------------------|
| As of               |       | Millions of yen     | Millions of yen | %                      |
| September 30, 2023  |       | 581,830             | 533,344         | 86.3                   |
| March 31, 2023      |       | 515,000             | 470,211         | 85.6                   |
| (Reference) Equity: | As of | September 30, 2023: | ¥ 502,2         | 85 million             |
|                     | As of | March 31, 2023:     | ¥ 440,6         | 22 million             |

#### 2. Dividends

|   | Annual dividends |             |             |            |        |  |
|---|------------------|-------------|-------------|------------|--------|--|
|   | 1st              | 2nd         | 3rd         | Year-end   | Total  |  |
|   | quarter-end      | quarter-end | quarter-end | i cai-cilu | Total  |  |
|   | Yen              | Yen         | Yen         | Yen        | Yen    |  |
| Fiscal year ended March 31, 2023            | -                | 150.00      | -           | 150.00     | 300.00 |  |
| Fiscal year ending March 31, 2024           | -                | 150.00      |             |            |        |  |
| Fiscal year ending March 31, 2024(Forecast) |                  |             | -           | 150.00     | 300.00 |  |

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024(April 1, 2023 to March 31, 2024)

| (% indicates changes from the previous corresponding period.) |                 |            |                                  |                  |                 |                |                 | ding period.)  |           |
|---|-----------------|------------|----------------------------------|------------------|-----------------|----------------|-----------------|----------------|-----------|
|   | Net sales       |            | Operating profit Ordinary profit |                  | rofit           | Profit attribu | table to        | Basic earnings |           |
|   | INCU Sale       | INCL SAICS |                                  | Operating profit |                 | Orumary prom   |                 | parent         | per share |
|   | Millions of yen | %          | Millions of yen                  | %                | Millions of yen | %              | Millions of yen | %              | Yen       |
| Full year   | 157,000         | (13.0)     | 14,000                           | (16.7)           | 90,000          | (0.5)          | 63,000          | (3.5)          | 988.93    |

Yes

(Note) Revision to the financial results forecast announced most recently:

<sup>\*</sup> Notes:

| () 0 0             | ,         | subsidiaries during the six months ended September 30, 2023<br>subsidiaries resulting in changes in scope of consolidation): No |   |
|--------------------|-----------|---|---|
| New                | -         | (Company name:  | ) |
| Exclusion:         | -         | (Company name:  | ) |
| (2) Accounting po  | licies ad | lopted specially for the preparation of quarterly consolidated financial statements: Yes  |   |
| (3) Changes in acc | counting  | policies, changes in accounting estimates and retrospective restatement   |   |

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

| 1) Total number of issued shares | s at the end of the period (including treasury shares): |
|----------------------------------|---|
| September 30, 2023:              | 65,000,000 shares                                       |

| September 50, 2025. | 05,000,000 shares |
|---------------------|-------------------|
| March 31, 2023:     | 65,000,000 shares |

| 2) Number of treasury shares at the end of the period: |                  |  |  |  |  |
|--|------------------|--|--|--|--|
| September 30, 2023:                                    | 1,294,619 shares |  |  |  |  |
| March 31, 2023:  | 1,302,901 shares |  |  |  |  |

| 3) Average number of shares outstanding during the period: |                   |
|--|-------------------|
| Six months ended September 30, 2023:                       | 63,699,771 shares |
| Six months ended September 30, 2022:                       | 63,691,977 shares |

#### 2. Quarterly Consolidated Financial Statements

### (1) Quarterly Consolidated Balance Sheets

|   |                      | (Millions of yen)        |
|---|----------------------|--------------------------|
|   | As of March 31, 2023 | As of September 30, 2023 |
| Assets  |                      |                          |
| Current assets  |                      |                          |
| Cash and deposits   | 162,422              | 225,977                  |
| Notes and accounts receivable - trade                       | 28,231               | 32,448                   |
| Securities  | 19                   | -                        |
| Merchandise and finished goods                              | 18,324               | 16,932                   |
| Work in process   | 652                  | 733                      |
| Raw materials and supplies                                  | 20,855               | 20,493                   |
| Other   | 7,760                | 4,790                    |
| Allowance for doubtful accounts                             | (22)                 | (27                      |
| Total current assets  | 238,243              | 301,347                  |
| Non-current assets  |                      |                          |
| Property, plant and equipment                               |                      |                          |
| Buildings and structures, net                               | 11,593               | 11,664                   |
| Machinery, equipment and vehicles, net                      | 27,669               | 27,986                   |
| Land  | 18,884               | 19,640                   |
| Construction in progress                                    | 2,782                | 3,741                    |
| Other, net  | 2,462                | 2,556                    |
| Total property, plant and equipment                         | 63,392               | 65,589                   |
| Intangible assets   |                      |                          |
| Goodwill  | 707                  | 656                      |
| Other   | 1,130                | 1,241                    |
| Total intangible assets                                     | 1,838                | 1,898                    |
| Investments and other assets                                |                      |                          |
| Investment securities                                       | 73,173               | 85,559                   |
| Investments in capital                                      | 102,143              | 87,417                   |
| Long-term loans receivable from subsidiaries and associates | 25,144               | 28,137                   |
| Long-term time deposits                                     | 9,462                | 10,422                   |
| Retirement benefit asset                                    | 895                  | 896                      |
| Other   | 1,007                | 862                      |
| Allowance for doubtful accounts                             | (301)                | (301                     |
| Total investments and other assets                          | 211,526              | 212,995                  |
| Total non-current assets                                    | 276,756              | 280,483                  |
| Total assets  | 515,000              | 581,830                  |

|   |                      | (Millions of yen)        |
|---|----------------------|--------------------------|
|   | As of March 31, 2023 | As of September 30, 2023 |
| Liabilities   |                      |                          |
| Current liabilities                                   |                      |                          |
| Notes and accounts payable - trade                    | 10,592               | 9,922                    |
| Income taxes payable                                  | 3,036                | 2,653                    |
| Provision for bonuses                                 | 752                  | 956                      |
| Other   | 7,117                | 7,546                    |
| Total current liabilities                             | 21,498               | 21,078                   |
| Non-current liabilities                               |                      |                          |
| Deferred tax liabilities                              | 17,269               | 19,774                   |
| Retirement benefit liability                          | 2,050                | 2,188                    |
| Other   | 3,969                | 5,444                    |
| Total non-current liabilities                         | 23,289               | 27,407                   |
| Total liabilities                                     | 44,788               | 48,486                   |
| Net assets  |                      |                          |
| Shareholders' equity                                  |                      |                          |
| Share capital   | 7,996                | 7,996                    |
| Capital surplus                                       | 15                   | 41                       |
| Retained earnings                                     | 370,233              | 397,054                  |
| Treasury shares                                       | (1,380)              | (1,354)                  |
| <br>Total shareholders' equity                        | 376,865              | 403,738                  |
| Accumulated other comprehensive income                |                      |                          |
| Valuation difference on available-for-sale securities | 5,473                | 8,209                    |
| Foreign currency translation adjustment               | 58,456               | 90,507                   |
| Remeasurements of defined benefit plans               | (172)                | (169)                    |
| Total accumulated other comprehensive income          | 63,757               | 98,547                   |
| Non-controlling interests                             | 29,588               | 31,058                   |
| Total net assets                                      | 470,211              | 533,344                  |
| Total liabilities and net assets                      | 515,000              | 581,830                  |

# (2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income (For the six months)

|  |  | (Millions of yen)                           |
|--|--|---|
|  | For the six months<br>ended September 30, 2022 | For the six months ended September 30, 2023 |
| Net sales  | 94,773   | 80,373                                      |
| Cost of sales                                      | 77,639   | 65,495                                      |
| Gross profit                                       | 17,134   | 14,877                                      |
| Selling, general and administrative expenses       |  |   |
| Packing and transportation costs                   | 3,464  | 2,728                                       |
| Salaries and allowances                            | 845  | 964   |
| Provision for bonuses                              | 423  | 253   |
| Retirement benefit expenses                        | 9  | 104   |
| Other  | 2,973  | 2,974                                       |
| Total selling, general and administrative expenses | 7,716  | 7,023                                       |
| Operating profit                                   | 9,417  | 7,854                                       |
| Non-operating income                               |  |   |
| Interest income                                    | 741  | 5,18  |
| Dividend income                                    | 241  | 24  |
| Equity in earnings of affiliates                   | 35,065   | 33,18                                       |
| Foreign exchange gains                             | 5,541  | 3,96  |
| Other  | 469  | 36  |
| Total non-operating income                         | 42,059   | 42,94                                       |
| Non-operating expenses                             |  | · · · · · · · · · · · · · · · · · · ·       |
| Interest expenses                                  | 42   | 4   |
| Loss on valuation of derivatives                   | 34   | 10  |
| Loss on disaster                                   | 22   | 1   |
| Other  | 15   | 1   |
| Total non-operating expenses                       | 115  | 18  |
| Ordinary profit                                    | 51,361   | 50,62                                       |
| Extraordinary income                               |  |   |
| Gain on sale of non-current assets                 | 2  |   |
| Gain on sale of investment securities              | -  |   |
| Total extraordinary income                         | 2  |   |
| Extraordinary losses                               |  |   |
| Provision of loss on fair-trade act                | 1,185  |   |
| Provision for loss on litigation                   | -  | 1,25  |
| Other  | 23   | 18  |
| Total extraordinary losses                         | 1,208  | 1,43  |
| Profit before income taxes                         | 50,156   | 49,19                                       |
| Income taxes - current                             | 9,869  | 11,04                                       |
| Income taxes - refund                              | (1,480)  |   |
| Income taxes - deferred                            | 1,702  | 86  |
| Total income taxes                                 | 10,090   | 11,91                                       |
| Profit   | 40,065   | 37,27                                       |
| Profit attributable to non-controlling interests   | 2,190  | 93  |
| Profit attributable to owners of parent            | 37,875   | 36,34                                       |

|   |  | (Millions of yen)                              |
|---|--|--|
|   | For the six months<br>ended September 30, 2022 | For the six months<br>ended September 30, 2023 |
| Profit  | 40,065   | 37,276   |
| Other comprehensive income  |  |  |
| Valuation difference on available-for-sale securities                             | (136)  | 2,740  |
| Foreign currency translation adjustment   | 31,067   | 20,395   |
| Remeasurements of defined benefit plans, net of tax                               | 4  | 3  |
| Share of other comprehensive income of entities accounted for using equity method | 22,659   | 13,556   |
| Total other comprehensive income  | 53,595   | 36,695   |
| Comprehensive income  | 93,661   | 73,972   |
| Comprehensive income attributable to  |  |  |
| Comprehensive income attributable to owners of<br>parent                          | 88,014   | 71,132   |
| Comprehensive income attributable to non-controlling interests                    | 5,646  | 2,839  |

Quarterly Consolidated Statements of Comprehensive Income (For the six months)

(3) Quarterly Consolidated Statements of Cash Flows

|   |  | (Millions of yen)                           |  |
|---|--|---|--|
|   | For the six months<br>ended September 30, 2022 | For the six months ended September 30, 2023 |  |
| Cash flows from operating activities                        | -  |   |  |
| Profit before income taxes                                  | 50,156   | 49,192                                      |  |
| Depreciation  | 2,906  | 3,142                                       |  |
| Interest and dividend income                                | (982)  | (5,428)                                     |  |
| Interest expenses   | 42   | 45  |  |
| Equity in (earnings) losses of affiliates                   | (35,065)                                       | (33,187)                                    |  |
| Decrease (increase) in trade receivables                    | (3,809)  | (3,812)                                     |  |
| Decrease (increase) in inventories                          | (3,298)  | 3,098                                       |  |
| Increase (decrease) in trade payables                       | (424)  | (836)                                       |  |
| Other, net  | (2,616)  | (26)  |  |
| Subtotal  | 6,908  | 12,186                                      |  |
| Interest and dividends received                             | 35,255   | 58,038                                      |  |
| Income taxes paid   | (8,695)  | (9,896)                                     |  |
| Net cash provided by (used in) operating activities         | 33,468   | 60,329                                      |  |
| Cash flows from investing activities                        |  |   |  |
| Payments into time deposits                                 | (1,428)  | (9,929)                                     |  |
| Proceeds from withdrawal of time deposits                   | 1,422  | 18,330                                      |  |
| Purchase of property, plant and equipment                   | (1,470)  | (2,586)                                     |  |
| Other, net  | (447)  | 1,023                                       |  |
| Net cash provided by (used in) investing activities         | (1,924)  | 6,838                                       |  |
| Cash flows from financing activities                        |  |   |  |
| Purchase of treasury shares                                 | (0)  | (1)   |  |
| Dividends paid  | (6,340)  | (9,509)                                     |  |
| Dividends paid to non-controlling interests                 | (1,188)  | (1,369)                                     |  |
| Other, net  | (172)  | (187)                                       |  |
| Net cash provided by (used in) financing activities         | (7,702)  | (11,067)                                    |  |
| Effect of exchange rate change on cash and cash equivalents | 19,070   | 14,291                                      |  |
| Net increase (decrease) in cash and cash equivalents        | 42,912   | 70,391                                      |  |
| Cash and cash equivalents at beginning of period            | 95,467   | 133,859                                     |  |
| Cash and cash equivalents at end of period                  | 138,379  | 204,250                                     |  |